



Discuss the Undiscussabull Talking tools for transitioning the farm.



Discuss the Undiscussabull™

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Undiscussabulls

- income streams
- debt servicing
- exit timelines
- gifts to non-biz heirs
- divorce fear
- lack of conflict resolution



What do you need?

@farmfamilycoach

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conflict avoidance

& procrastination have to stop !

Take Charge





Play with possibility

Don't pre-judge outcomes

A close-up photograph of numerous water droplets of various sizes on a dark, textured surface. The droplets are highly reflective, showing highlights and shadows that give them a three-dimensional appearance. The background is dark and out of focus.

Really Listen

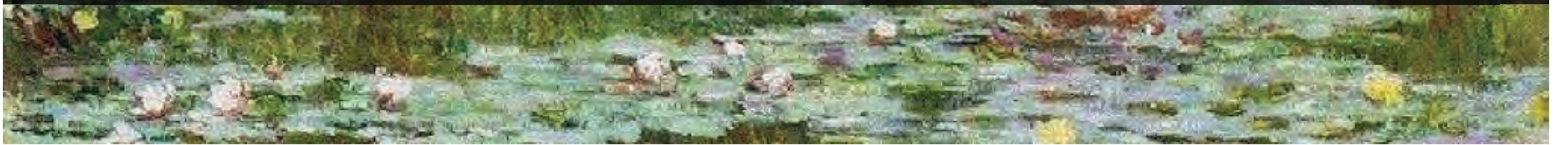
interests, feelings, passion






Cultivate Trust

respect, fairness, commitment to act



A close-up, black and white photograph of an elderly person's face, focusing on the right side. The skin is wrinkled and aged, with a prominent nose and a slight smile. The background is dark and out of focus.

We age. We die.

Come to terms with death.

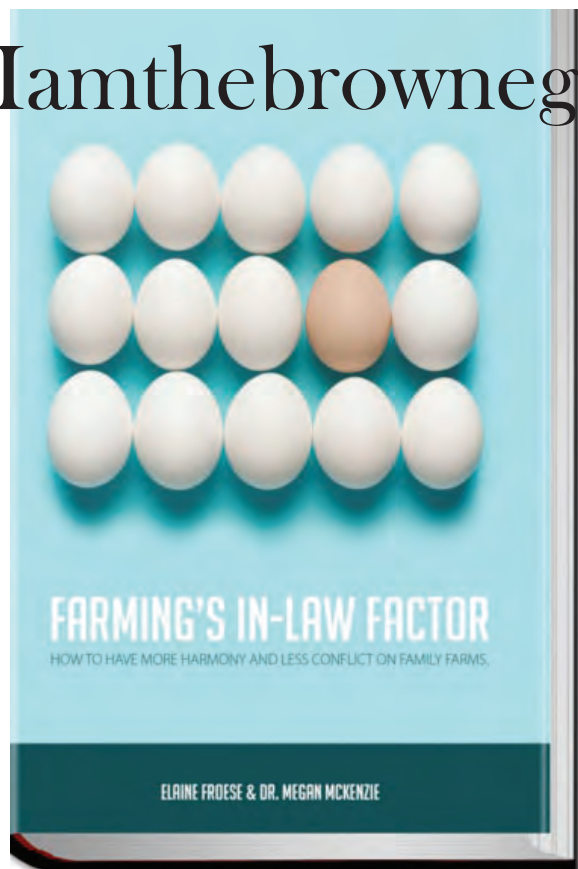


Undiscussabulls

- working too much
- debt servicing anxiety
- no shared decision making
- spending on lifestyle
- divorce fear
- lack of conflict resolution

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#Iamthebrownegg !



Prevent Divorce

I appreciate...

I feel cared for...



Communication Styles Assessment ...ask Elaine

ACTION | PEOPLE | PROCESS | IDEA

The Grand Adventure...Age

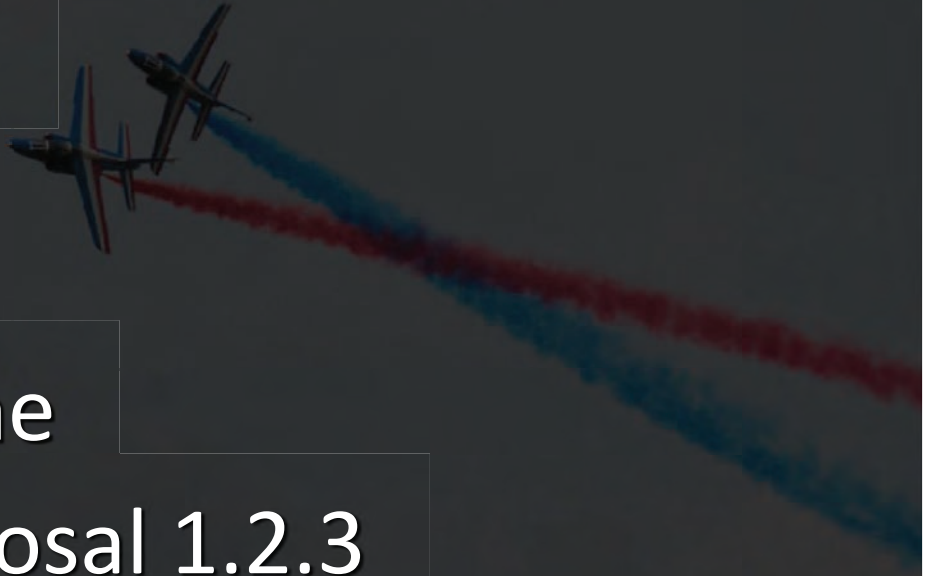
- 20...making it... independence
- 30...success, mastery exhausting!
- 40...taking charge security, recognition
- 50...quality of living simplify, competency
- 60...legacy, starting over future \$ health
- 70...mentoring meaningful life
- 80...elderhood, blessing deal with death
- 90...hand it all over authority

ACTION Communication

- direct
- decisive
- brief, impatient
- practical
- focus on results first

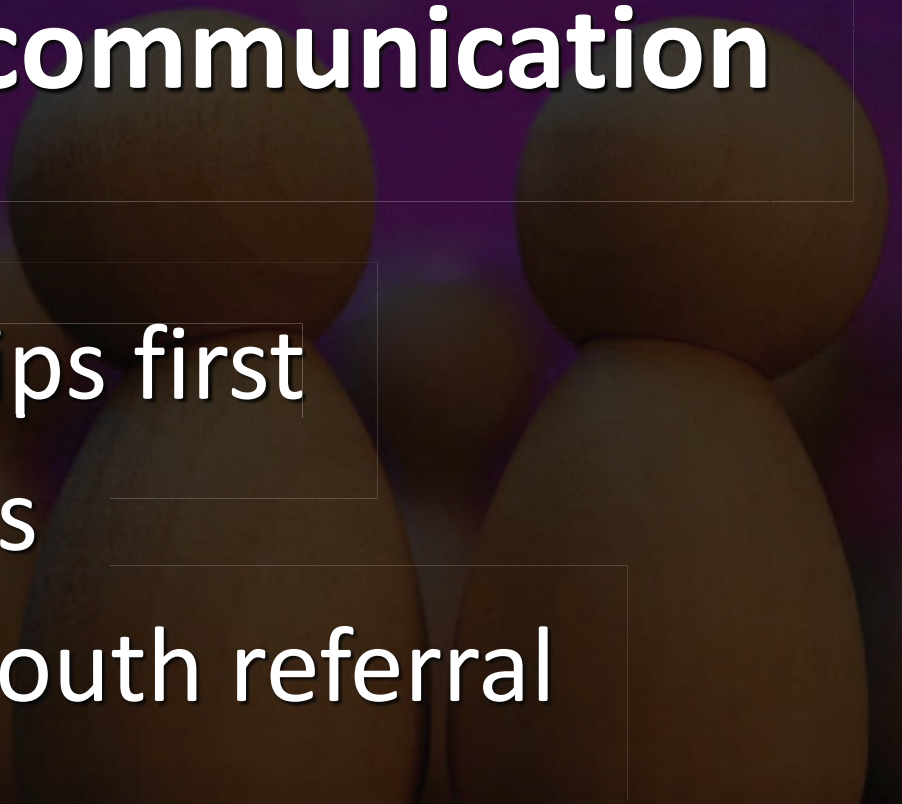
Process Communication

- facts precise
- logical
- options
- don't rush me
- outline proposal 1.2.3



People communication

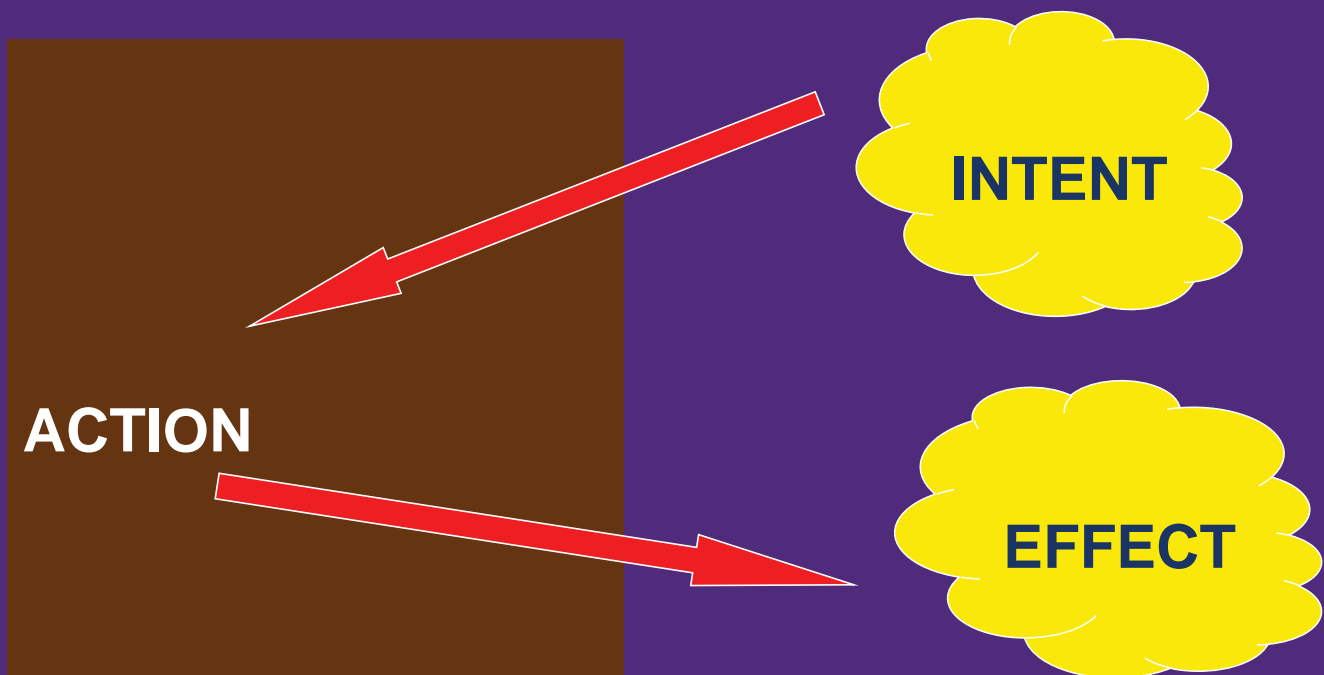
- chat
- relationships first
- share ideas
- word of mouth referral



Idea Communication

- time for tangents
- big picture concepts
- conceptual
- stress uniqueness

Intent, Action, Effect





Conflict Dynamics

Online profile CDP reports




Different is not wrong

it is just different.



Perspective taking

self examine, imagine why, how, what



Create Solutions what is the need?